

The Future of 3D Printing & Advanced Manufacturing

Disrupting the Design-Build-Distribute Supply Chain

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Assertions

- 3D printing/additive manufacturing is ON THE HORIZON and there will be competition from unexpected directions
- New cloud-based business models will level the playing field
- Economies of scale will go from a barrier to entry to a barrier to change

Implications

- The emerging ecosystems for Economies of One
- Coexistence of economies of scale and economies of one

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Four important trends in the production & operational environment

Trend 1: Technical (high performance) computing capabilities enable complex design and simulation

Trend 2: Additive manufacturing enables commercial viability for multiple materials

Trend 3: Cloud-based IT solutions reduce administrative overhead for smaller enterprises and enable new business models

Trend 4: Internet savvy do-it-yourself hobbyists embrace open source innovation tools

FUTURE SCENARIO: IT driven design and production forms local manufacturers and artisans entrepreneurs

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Changing production models

Currently:
 Separation of end user or customer and producer.
 Distribution as a service.
 Production as a linear hand-off between firms.

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The artisan entrepreneur

Competitive Advantage through Economies of One Competitive Advantage through Economies of Scale & Scope

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myFactory

QUESTION: Who is a manufacturer? Who is a designer?

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Cloud-based business models

Prosumers
Engineers
Architects

Makerspaces, Job shops
3D printer hubs

Distributed Network of 3D Manufacturers

Virtual Factories

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Finished part geometries and customization well beyond traditional subtractive methods...

...but we don't have standards and design rules yet

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For existing manufacturers ...


Great gifts	Serious challenges
<ul style="list-style-type: none">• Customization is feasible (Economies of One)• Production of replacement parts is simplified• Manufacturing is sexy again• Entrepreneurs drive change in unanticipated ways	<ul style="list-style-type: none">• We don't know how to design for this technology• Cloud-based business models enable artisan entrepreneurs to compete• Extensive installed base is a barrier to change• Entrepreneurs drive change in unanticipated ways

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Pennsylvania perspective

- Training programs to emphasize modeling, simulation and experimental design
- Access to high performance computing
- Local economic development really matters and can have impact
- Being rural isn't as much of a challenge

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Dr. Irene J. Petrick, Managing Director of TrendScape Innovation Group and Penn State University professor, is an internationally recognized expert in strategic roadmapping. She is actively engaged with companies in their innovation and technology strategy activities, including work with twelve Fortune 100 companies, the U.S. military, and a wide variety of small to medium sized enterprises. Her research interests include innovation and supply chain collaboration. She has over 25 years of experience in technology planning, management and product development in both the academic and industrial settings. Irene is author or co-author on over 130 publications and presentations.

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